

Cosmetics Europe the personal care association

ANNUAL REPORT 2017
We personally care

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A BRIGHTER FUTURE BECKONS



2017 was a year in which Europe recovered some of its optimism. The economy picked up pace, and the pervading sense of crisis that has been a feature of recent years lifted a little. There was some breathing space for us to think about the kind of Europe we want and need in the years to come.

As a flagship European industry, cosmetics and personal care reflects much of what we have to be proud of on our continent. Not only are we an essential part of that particularly European sense of living well, we are also a global leader economically (the biggest market in the world), and a global exemplar in our sophisticated European approach to regulatory harmonisation. As such the success of our industry is intimately bound up with a European future of stability, openness, prosperity and global influence.

Much kept us busy in 2017. A ground-breaking, pan-European Cosmetics Europe survey showed the profound contribution cosmetics and personal care products make to the quality of life and well-being of European citizens. We announced the first results of our voluntary initiative to remove microbeads used for exfoliating and cleansing in wash off cosmetic and personal care products, and are well on the way to achieving our aims before the deadline we set ourselves. In October, we held our award-winning science conference, showcasing in particular the latest

developments in the world of alternatives to animal testing. And elsewhere in the world, we continued to find evidence that the EU approach to regulation – protecting consumers, while facilitating speed and innovation – is a model to be emulated. Many other achievements and activities are set out in the following pages.

All associations are based on cooperation to achieve common goals. While many Cosmetics Europe members are household names with a large international profile, it is worth remembering that there are thousands of small and medium enterprises across our continent which make a vital contribution to the European economy. Through our superb network of national associations, our members, big and small alike, helped us to ensure that, in 2017 as in all years, our industry's voice was heard.

John Chave

Director General, Cosmetics Europe

HIGHLIGHTS OF 2017

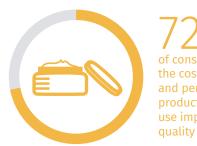
JANUARY 2017

Cosmetics Europe published a survey showing a rapid and substantial reduction (82%) in the use of microbeads for exfoliating and cleansing purposes in washoff cosmetics and personal care products between 2012* and 2015.



JUNE 2017

Cosmetics Europe Week 2017: "More than meets the eye: the benefits of cosmetics and personal care". 300 industry experts, policy makers, decision makers, and companies explored the contribution of cosmetics to well-being, the European economy, and global markets.



72%
of consumers feel
the cosmetics
and personal care
products they
use improve their
quality of life

Cosmetics Europe published its Consumer Insights 2017 report, based on responses from 4,000 consumers in ten European countries. The report explores how they perceive and use cosmetics and personal care products in their daily lives.



MAY 2017

Lunch & Learn session hosted by
Cosmetics Europe for Political Advisors
and Assistants of the European
Parliament, addressing risk and hazard
in safety assessment for ingredients
used in cosmetic and personal care
products. Key presentation by Vice-Chair
of the European Commission's Scientific
Committee on Consumer Safety (SCCS).

*Gouin et al, 2015, "Use of Micro-Plastic Beads in Cosmetic Products in Europe and Their Estimated Emission to the North Sea Environment" found that in 2012, 4,360 tons were used. The International Cooperation on Cosmetics Regulation (ICCR) held its eleventh annual meeting in Brazil, with the European Commission and Cosmetics Europe in attendance representing the EU regulators and industry. Key topics discussed included: microbiology standards, cosmetic product preservation, allergens, e-commerce, traces, and the "Integrated Strategies for Safety Assessment of Cosmetic Ingredients" report.



NOVEMBER 2017

Cosmetics Europe sent a delegation of public affairs experts to Strasbourg during the November plenary session of the European Parliament. The delegation covered a broad range of topics with a number of MEPs, leveraging the five key asks in the Cosmetics Europe Partnership for Change report and Consumer Insights 2017 report.



OCTOBER 2017

Cosmetics Europe hosted its two-day science conference: "Cutting edge safety science: paving the way to the future". Top scientists, industry experts, key decision makers, and regulatory specialists from the cosmetics and personal care sector from all over the world were in attendance. The Scientific Advisory Board (SAB) - which will advise the LRSS Steering Committee on the scientific strategy and progress of the programme - was inaugurated at the conference.



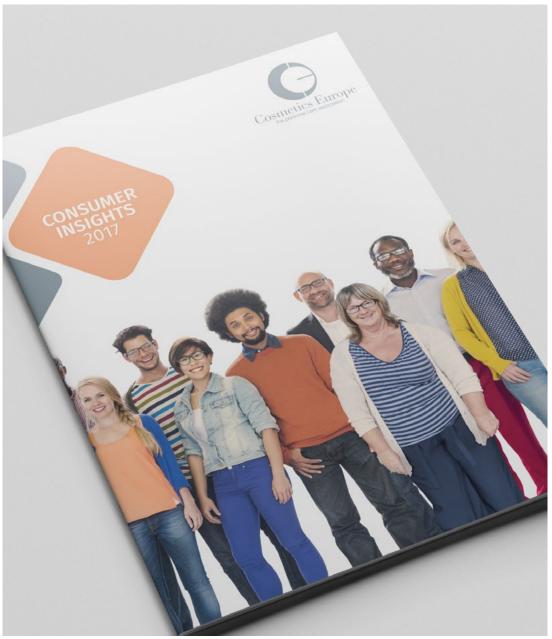
As part of the Product Preservation
Programme, Cosmetics Europe
established its Preservatives Protection
Project to proactively secure the future
of cosmetic preservative ingredients. It
aims to ensure not only that the role of
preservatives is better understood but
maintain the widest possible palette of
preservatives available to adequately
preserve a wide range of products.

OFF THE PRINTING PRESS

Consumer Insights 2017

An exhaustive report which sets out to discover what consumers from across Europe, in all age groups, men and women, really think about cosmetic and personal care products and their impact on factors such as self-esteem, well-being, and social interaction. The report was based on an online survey of over 4000 consumers in ten EU Member States (Bulgaria, Denmark, France, Germany, Italy, Netherlands, Poland, Sweden and UK). With 71% respondents saying that cosmetics are important or very important in their daily lives, the report confirms that cosmetic and personal care products do indeed matter for the European consumers. Read Here.













Socio-Economic Development & Environmental Sustainability: The European Cosmetics Industry's Contribution 2017

A comprehensive evaluation of the socio-economic contribution made by the European cosmetics industry (covering the EU-28 plus Norway and Switzerland), considering indicators such as employment (jobs and wages), social security contributions and Gross Value Added (GVA). The report includes a substantially more expanded section on environmental sustainability compared to previous editions.

Read Here.

Non-animal Approaches to Safety Assessment of Cosmetic Products

An overview of the many initiatives that Cosmetics Europe engages on in the field of alternatives to animal testing (AAT), outlining the major advances we have made and plans for the immediate future. Read Here.

Partnership for Change

Partnerships are paramount: our regulatory and business environments are too complex for any one stakeholder to do it alone. This paper lays out to potential partners how Cosmetics Europe works with others to uphold scientific, risk-based, consumer safety regulation, enable innovation, drive international regulatory convergence, and promote sustainable consumption and best sustainable business practices.

Read Here.

AAT Newsletter: Advances in Genotoxicity testing

The newsletter is published twice a year by Cosmetics Europe to bring you the latest news on the development of Alternative Approaches to Animal Testing. This edition focused on the work of the Cosmetics Europe genotoxicity task force. Read Here.

SOCIO-ECONOMIC CONTRIBUTION OF THE EUROPEAN COSMETICS INDUSTRY

SMEs & big companies are key drivers of innovation & economic growth in the industry

>5,500 SMES The number is growing

+100 companies manufacturing cosmetics ingredients
23,000 enterprises involved in the wholesale of cosmetics
46400 specialist stores retailing cosmetics
500,000 hairdressing and beauty salons

France, Italy &
Spain have the
largest number of
SMEs; followed by
the UK and Poland



The industry supports millions of European jobs up & down the value chain

Over
2 MILLION
JOBS
across Europe





195,000

people employed directly

1.64million

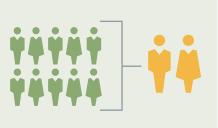
people employed indirectly

>366,000

people employed through induced effects

165,750 workers employed in the manufacture of cosmetics

employed in the cosmetics value chain will support at least **two jobs** in the wider economy

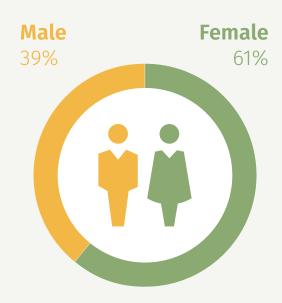




~1,000,000 people active in the hairdressing sector



GENDER DISTRIBUTION IN THE EUROPEAN COSMETICS INDUSTRY



Europe is the global flagship producer of cosmetic products



> 35bn

trade in cosmetic products & ingredients within the EU30

20.2bn

total exports of cosmetic products from Europe (i.e. extra EU-30)

Skin care & toiletries:
est share of the European market (2017)

€19.64bn

€14.84bn

€11.93bn

€11.17bn

France & Germany: Europe's main exporters

50% of total global exports from Europe

A science-driven & highly innovative industry



€20.07bn



At least
77 scientific
innovation
facilities
in Europe



employed in the sector

The industry is about taking care of people



72% of consumers

feel the cosmetics and personal care products they use improve their quality of life



80% of consumers

identify cosmetics and personal care products as important or very important in building up self-esteem





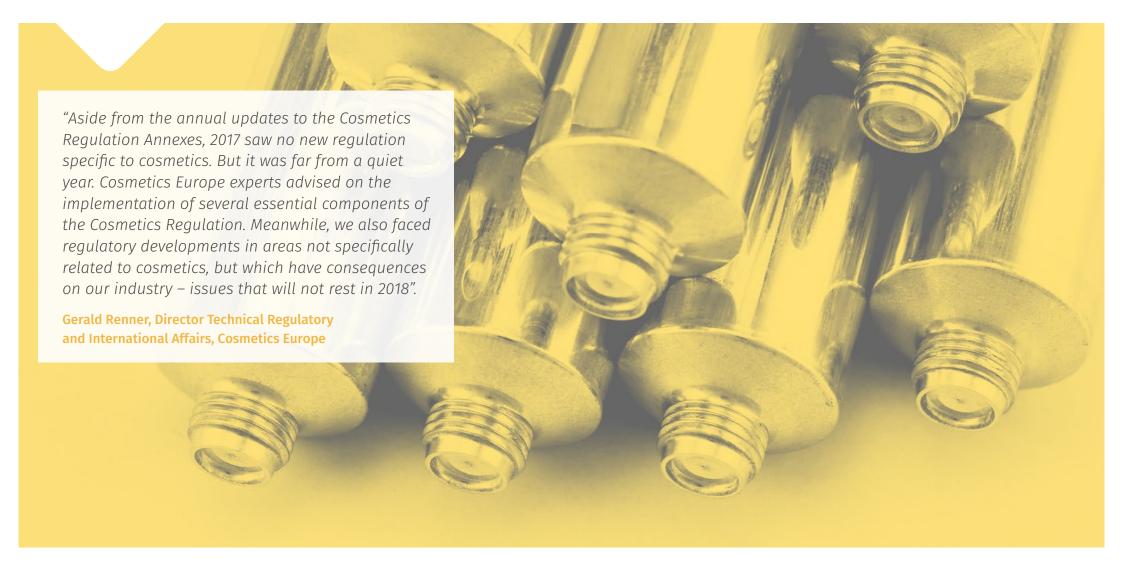
Handwashing with soap: reduces risk of diarrhoea by ~44-47% & acute respiratory illness by 23%

The industry places a strong emphasis on ensuring environmental responsibility and supporting proactive voluntary and self-regulatory initiatives

2015: Cosmetics Europe recommendation to discontinue the use of solid plastic micro particles for cleansing and exfoliating in wash-off cosmetic and personal care products (plastic microbeads).2016: Cosmetics Europe membership survey found a rapid and substantial 82% reduction, between 2012 and 2015, in the use of plastic microbeads for exfoliating and cleansing purposes in wash-off cosmetic and personal care products.

2018: The strength and effectiveness of the Cosmetics Europe recommendation and the industry voluntary action were reconfirmed. New data showed that between 2012 and 2017, 97.6% of plastic microbeads used for cleansing and exfoliating in wash-off cosmetic and personal care products were phased out.

EU COSMETICS REGULATION









Claims

Having contributed over the past four years to the work of the European Commission's stakeholder group on claims, Cosmetics Europe supported its technical document on the application of the common criteria to cosmetic product claims (published in July 2017). We advised members to follow the guidance provided therein.

The future of mandatory consumer information

Cosmetics Europe prepared the pilot aimed to test (a) consumers' reactions to the future digital ingredients list; and (b) the technical feasibility of the digital ingredients list for brand owners and retailers. The pilot will take place in spring 2018 and results are expected in the second half of 2018.





Impact of packaging on cosmetic product safety assessment

Draft Cosmetics Europe guidelines on information exchange along the supply chain were updated following a small-scale trial in 2017. A second trial was started, involving the whole membership base. Final implementation will require close collaboration with supplier associations to familiarise and train all members of the supply chain.

Substances classified as carcinogenic, mutagenic, or toxic for reproduction (CMR substances)

The European Commission's proposal to regulate CMR substances in the Cosmetics Regulation Annex remained un-adopted by European Union member states. Cosmetics Europe continues to support the European Commission in the development of robust process for CMR management.

Beyond the Cosmetics Regulation

All member companies conducted final preparations with suppliers in order to meet the REACH registration deadline in 2018.



Work commenced on the revision of taxation legislation related to alcohol denaturants that could impose tax on the use of alcohol in cosmetics, even if such products cannot be used for oral consumption.

An animated debate between the European Commission and EU member states kicked off over the introduction of "Delegated Acts" as a regulatory procedure in a number of items of legislation, including those covering cosmetics. This debate is now shifting towards the European Parliament, which will be negotiating the matter with the Council.

INTERNATIONAL CONVERGENCE



Publication of the international standard: "Guidelines on definitions and criteria for natural and organic cosmetic ingredients and products"



Instability of Global Trade



Positive developments:

- EU-Canada Comprehensive Economic and Trade Agreement (CETA) entered into force
- EU-Japan European Partnership Agreement (EPA) negotiations were finalised
- EU/Indonesia preferential trade agreement negotiations launched



Negative developments:

- Transatlantic Trade and Investment Partnership (TTIP) negotiations halted following the election of Donald Trump
- United Kingdom sent official letter to the European Union triggering Article 50 to leave

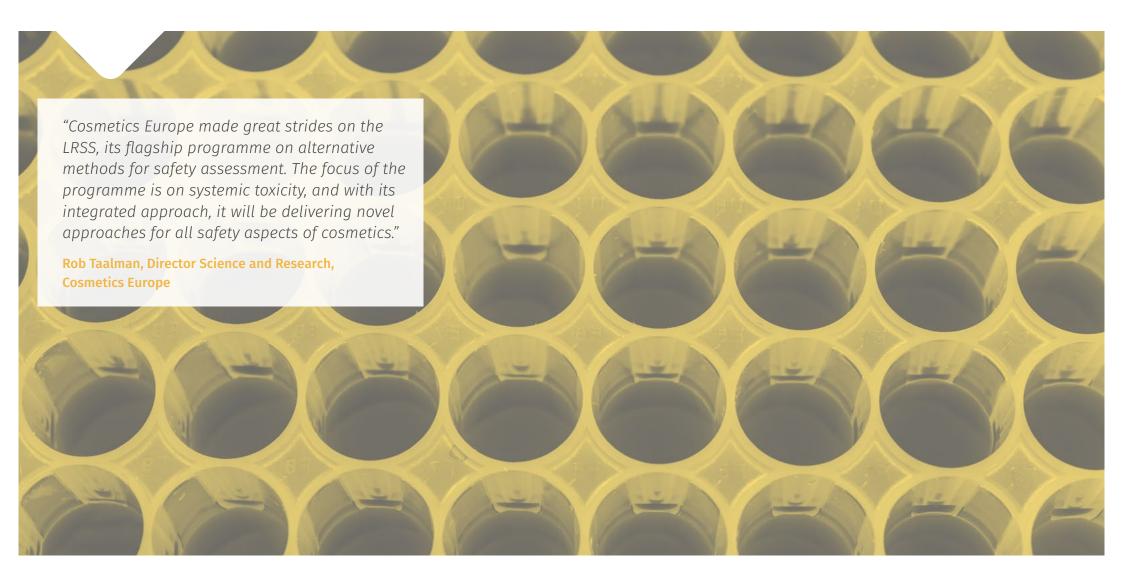
India

Key developments in EU-India relations included the revision of the Indian Drug and Cosmetic Act (still ongoing), and the inclusion of cosmetics in regulatory dialogue between the EU and India. Specific achievements include a successful workshop organised with the authorities to promote best international regulatory practices, and the publication of regulation on cosmetics containing mercury traces.

The 8th Joint India-EU Working Group on pharmaceuticals, biotechnology, medical devices, and cosmetics took place in New Delhi. Cosmetics Europe's Director General, John Chave, and European Commission officials were in attendance, exploring ways in which to enhance regulatory cooperation with India.



Further progress was achieved on revised basic legislation which will modernise rules and make it compatible with international practices, and we witnessed increased interest in safety assessment and acceptance of alternative methods to animal testing.





The Long Range Science Strategy (LRSS)

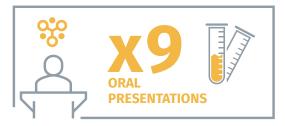
The emphasis of the programme in 2017 was the establishment of case studies to demonstrate the practical implementation of safety assessments exclusively based on non-animal data.

The case studies were produced by integrating data from across all LRSS projects and beyond and will be key to building regulatory confidence in novel safety assessment approaches.

Knowledge-sharing

Sharing knowledge with the scientific and regulatory community is key to long-term success. In 2017, Cosmetics Europe presented its work in the field of alternative methods at major international conferences:

10th Congress on Alternatives and Animal Use in the Life Sciences in Seattle





A dedicated session: "Integrated Approaches in Safety Assessments: A Journey from Exposure to Testing".

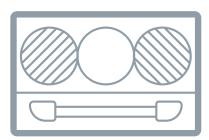


53rd Congress of the European Societies of Toxicology in Bratislava

"New approaches to skin sensitisation safety assessment"



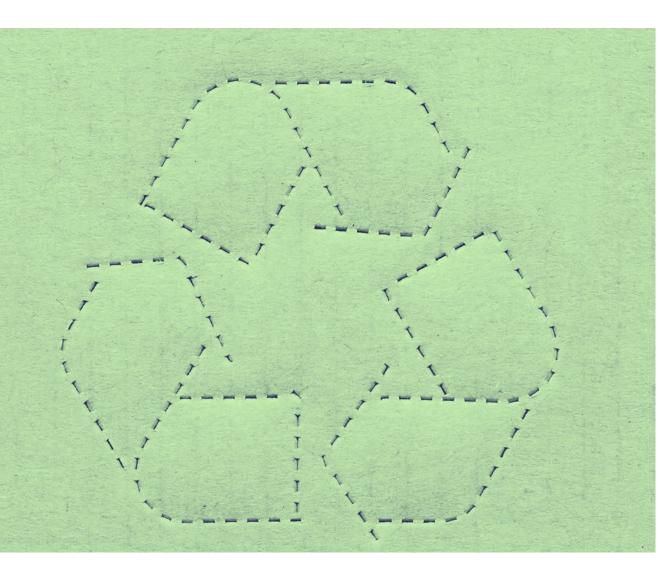
Guidance on exposure to powder products



In 2017, Cosmetics Europe experts reviewed methods to determine inhalation exposure to solids, and how to the derive safe exposure levels for cosmetic powder products. Prediction models for the best estimate of inhalation exposure - developed with data from computer simulation programmes, individual real-time measurements, and experience from the market - were introduced and applied. Safety assessment approaches for exposure from powder and spray products were developed and will be considered in regulatory guidelines like the European Commission's Scientific Committee on Consumer Safety (SCCS) Notes of Guidance.

"Cosmetics Europe strongly believes in bringing its members together to develop a progressive common sustainability agenda in order to improve the sustainability profile of our sector. In 2017, the focus was on evaluating the efficiency of our engagement in sustainability projects and preparing the sector's contributions to the European Commission's Strategies for Circular Economy and plastics."

Manuela Coroama, Senior Manager, **Technical Regulatory Affairs, Cosmetics Europe**





Conservation of biodiversity

Drawing on expertise available within its membership,

Cosmetics Europe – in cooperation with other key
actors in the value chain - contributed to the European

Commission's understanding of how genetic resources
are utilised in the cosmetics industry. On this basis,

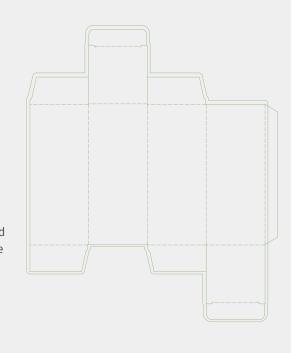
Cosmetics Europe will enhance its guidance to members,
facilitating the implementation by the cosmetics sector of

EU regulation related to genetic resources and the fair and
equitable sharing of benefits arising from their utilisation.



Packaging

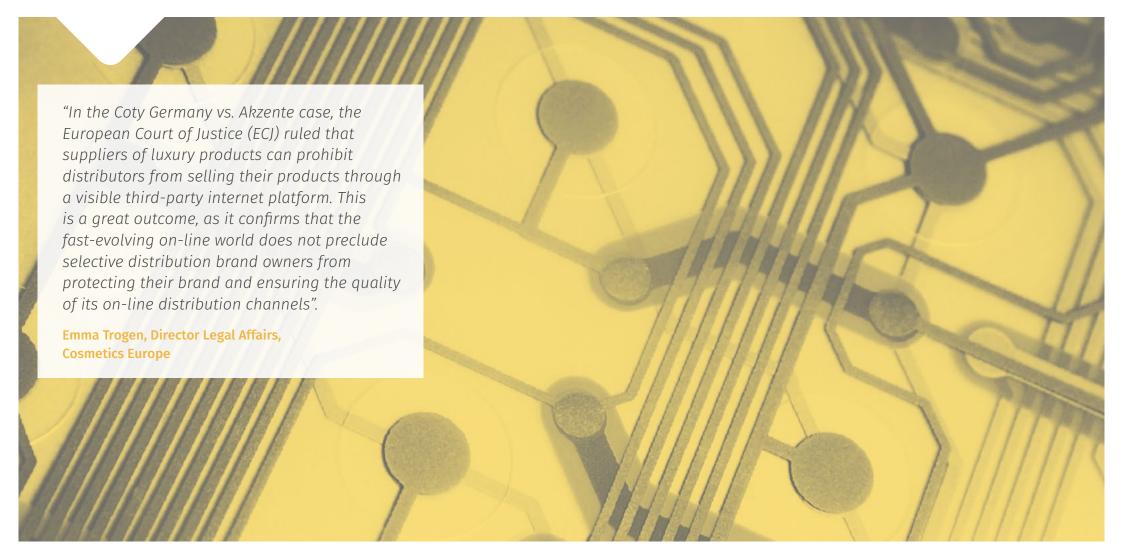
Cosmetics Europe took part in the Packaging Chain Forum's call to the European Commission to safeguard the EU's internal market for packaging and packaged goods. The objective was to avoid disparate measures for packaging by individual member states which would affect the free movement of packaged goods within the EU. In December 2017, the Estonian Presidency reached a provisional agreement with representatives of the European Parliament to take account of the concerns expressed by industry associations.

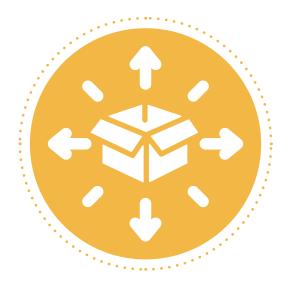




Sustainability Leadership and Reporting:

Cosmetics Europe hosted the first European associations' meeting of the Sustainability Leadership Forum, centred on 'Sustainability Reporting by EU Trade Associations'. The event was attended by representatives from CEFIC (chemicals), EFPIA (pharmaceuticals), CECED (home appliances), AISE (soaps, detergents, and maintenance products), FESI (sporting goods), EURIMA (insulation), EuropaBio (Biotechnology) and provided participants with the opportunity to exchange views and best practices which will enable us all to enhance our sustainability reporting in future.





European Commission's e-commerce sector inquiry report

Cosmetics Europe contributed to the report over two years, both directly and via the Brands for Europe coalition. An area of particular interest was the ongoing debate on selective distribution in the new e-commerce era. In its report, the Commission recognises the importance of selective distribution as a parameter of competition between brands which may improve the quality of product distribution. The adaptation to on-line environment does not affect this analysis.



Coty Germany vs. Akzente

The European Commission's position was further reinforced when the ECJ delivered its judgment in the case pitting Coty Germany against its distributor, Akzente. The ECJ confirmed that a brand owner may restrict its distributors from selling its products on visible third-party platforms. The Coty judgment clarifies many legal discussions amongst competition specialists on the rights of brand owners with respect to on-line sales.

Active stakeholder on selective distribution



Cosmetics Europe was an active stakeholder in the debate on selective distribution and on-line environments, taking part in numerous panel debates and working coalitions with other brand industries throughout 2017.

This work will continue in 2018 ahead of the upcoming revision of the Vertical Block Exemption Regulation.

Selective distribution in Europe



17,000 luxury outlets



110,000 beauty salons

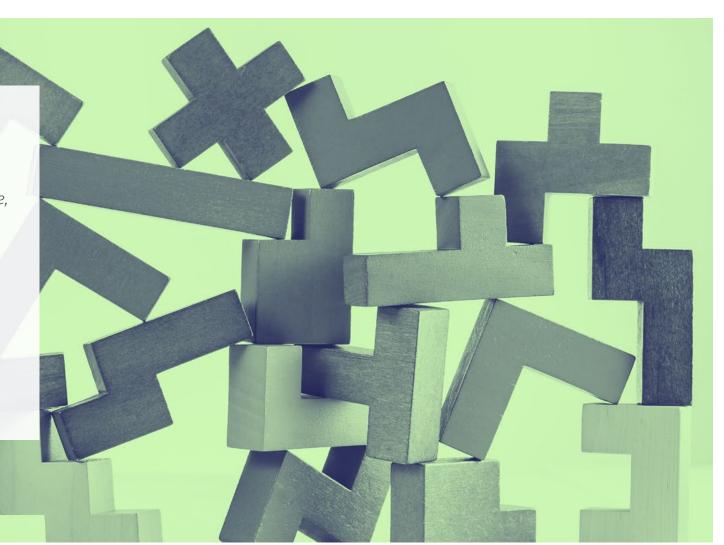


150,000 pharmacies in the EU

→ Operating in selective distribution networks

"Successful public affairs involve understanding the needs and perspectives of decision-makers, and providing a suitable message and evidence-based data as proofpoints. But in today's highly polarised climate, we face more politicised issues than we have been accustomed to in recent years. Public affairs professionals cannot take sides or appear overtly political. Their role is to feed evidence-based information to decision-makers and remain neutral. This is how to achieve the optimal policy and political solutions in the long-term."

Diane Watson, Director Public Affairs and Government Relations, Cosmetics Europe





Two inaugural stakeholder engagement events at the European Parliament

Cosmetics Europe organised a Lunch &
Learn session for MEP assistants, addressing
risk and hazard in safety assessment for
ingredients used in cosmetic and personal
care products. The key presentation was given
by a Vice-Chair of the European Commission's
Scientific Committee on Consumer Safety
(SCCS). A Cosmetics Europe delegation
comprising public affairs experts attended a
plenary session of the European Parliament
in Strasbourg, addressing with key MEPs
the five main asks in the Cosmetics Europe
Partnership for Change and the Consumer
Insights report 2017, as well as more broadly
discussing wider challenges for the EU.

Connecting at national level

Given the trying times for the European project, stakeholders from across the political spectrum in Brussels have sought to rethink their relationships at national level. The European project cannot continue without full support from the national capitals, and success in Brussels requires effort at national level. In this spirit, Cosmetics Europe sought to strengthen relationships with its national associations network in 2017, by assessing where essential support was needed, and by activating combined advocacy efforts at EU and national levels.





A hectic year provides lessons for the future

We faced an inordinate number of issues and political developments that impacted our industry in 2017, from the implementation of further areas of the Lisbon Treaty, through to endocrine modulators, the Plastics Strategy, and Brexit – amongst others. None of these issues will let up in the near future, but thanks to the lessons we have learned in 2017, we stand in good stead for 2018 and 2019.

We take pride in our team. We personally care We personally care

General Management



John Chave Director-General



Hind Benrhanem HR Manager and **Executive Assistant**

Public Affairs & Communications



Diane Watson Director



Malgorzata Miazek **Senior Communications** Manager



Paul Girard Public Affairs Manager



Maria Wouters Rentero Junior Public Affairs and Communications Officer



Alicia Segbia Assistant

Legal Affairs



Emma Trogen Director



Emilie Rinchard Issue Manager



Technical Regulatory & International Affairs

Gerald Renner Director



Manuela Coroama Senior Manager



Elsa Dietrich International Relations Manager



Orla Fenlon Assistant



Florian Schellauf Senior Manager



Karolina Brzuska Scientific and Regulatory Manager



Sylvain Bougoin Project Manager



Orla Fenlon Assistant



Alicia Segbia Assistant

Science & Research



Rob Taalman Director



Filipe Almeida Issue Manager



Martina KlaricProject Manager LRSS



Bertrand Desprez
Project Manager LRSS



Sabrina Dourte
Assistant



Cosmetics Europe the personal care association

Irene Manou Industry Project Manager

Resources & Services



Xavier WoutersAccounting Manager



Delphine GillesOffice Manager &
Events Supervisor



Betina Simonsen Senior IT Project Manager



Corentin Bondroit IT Technical Support & Maintenance



Patricia Slack Receptionist

For more than 50 years we have been an established European association representing, directly or through our national membership, over 4,500 companies of different sizes in the cosmetics and personal care industry.

Our experts have been a trusted partner to policy makers on regulatory and scientific matters. We are committed to working collaboratively with all stakeholders to shape a successful future for our members.



Our Vision

A flourishing European cosmetics and personal care industry.



Our Mission

To shape a European operating environment conducive to long term growth and a sustainable future.

ACTIVE CORPORATE MEMBERS (ACM)

































SUPPORTING CORPORATE MEMBERS















ACTIVE ASSOCIATION MEMBERS (AAM)

1. Austria

FCIO - Fachverband der Chemischen Industrie Österreichs

2. Belgium & Luxembourg

DETIC - Belgian -Luxembourg Association for manufacturers and distributors of cosmetics, detergents, cleaning products, adhesives and sealants, biocides, related products and aerosol technology

3. Bulgaria:

BNAEOPC - Bulgarian National Association Essential Oils, Perfumery and Cosmetics

4. Croatia

ZDK/CCE - The Croatian Chamber of Economy

5. Czech Republic

CSZV - Czech Association for Branded Products

6. Denmark

SPT - Brancheforening for Sæbe, Parfume og Teknisk/kemiske Artikler

7. Estonia

FECI - Federation of Estonian Chemical Industries

8. Finland

TY - Teknokemian Yhdistys ry

9. France

FEBEA - Fédération des Entreprises de la Beauté

10. Germany

IKW - Industrieverband Körperpflegeund Waschmittel

11. Greece

PSVAK - The Hellenic Cosmetic Toiletry and Perfumery Association

12. Hungary

KOZMOS - Hungarian Cosmetic and Home Care Association

13. Ireland

ICDA - Irish Cosmetics & Detergents Association

14. Italy

Cosmetica Italia – Associazione Nazionale Imprese Cosmetiche

15. Latvia

LAKIFA - The Association of Latvian Chemical and Pharmaceutical Industry

16. Lithuania

LIKOCHEMA - Lithuanian Cosmetics and Household Chemicals Producers Association

17. The Netherlands

NCV - Nederlandse Cosmetica Vereniging

18. Norway

KLF - Kosmetikleverandørenes Forening

19. Poland

PACDI - Polish Association of Cosmetics and Detergent Industry

20. Poland

PUCI - The Polish Union of Cosmetics Industry

21. Portugal

AIC - Associação dos Industriais de Cosmética, Perfumaria e Higiene Corporal

22. Romania

RUCODEM - Romanian Union of Cosmetics and Detergent Manufacturers

23. Slovakia

SZZV - Slovak Association for Branded Products

24. Slovenia

KPC - Association of Cosmetics and Detergents Producers of Slovenia

25. Spain

STANPA - Asociacion Nacional de Perfumeria y Cosmética

26. Sweden

KoHF - Kosmetik- och hygienföretagen

27. Switzerland

SKW - Schweizerischer Kosmetik und Waschmittelverband

28. United Kingdom

CTPA - Cosmetic, Toiletry & Perfumery Association

SUPPORTING ASSOCIATION MEMBERS

Russia: APCoHM - Association of Perfumery, Cosmetics and Household Chemistry Manufacturers

Russia: PCAR - Perfumery and Cosmetics Association of Russia

Serbia: KOZMODET - Association of Detergents and Cosmetics Producers and Importers of Serbia

South Africa: CTFA - The Cosmetic, Toiletry and Fragrance Association of South Africa

Turkey: KTSD - Turkish Cosmetics & Cleaning Products Industry Association

CORRESPONDENT MEMBERS

Burberry

Combe Inc.

CTFA - The Cosmetic, Toiletry and Fragrance Association of South Africa

EDANA – The International Association Serving the Nonwovens and Related Industries

Sanofi

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Ms Birgit Huber - IKW

Ms Isabelle Martin - ESTÉE LAUDER

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Dr Graham Wilson - PROCTER & GAMBLE

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Dr Magali Jousselin - JOHNSON & JOHNSON

Mr Hiroaki Katsukura - KAO

Dr Marie Kennedy - REVLON - ELIZABETH ARDEN

Ms Anne Laissus-Leclerc - LVMH

Ms Teresa Layer - GLAXOSMITHKLINE

Ms Isabelle Martin - ESTÉE LAUDER

Ms Núria Perez-Cullell - PIERRE FABRE

Mr Hervé Toutain - L'ORÉAL

Ms Esperanza Troyano – PROCTER & GAMBLE

ACTIVE ASSOCIATION MEMBERS (AAM)

Chair: Dr Marival Diez - STANPA

Members

Ms Marina Biskupec – ZDK/CCE

Ms Blanka Chmurzynska Brown – POLISH UNION OF

COSMETICS INDUSTRY

Dr Bernard Cloëtta - SKW

Ms Ana-Maria Couras - AIC

Ms Siobhan Dean - ICDA

Ms Raina Dureja – LAKIFA

Mrs Helle Fabiansen - SPT

Dr Chris Flower - CTPA

Mr Garrett Moran - ORIFLAME COSMETICS

Mr George Georgadakis - PSVAK

Ms Helena Gombac Rozanec - KPC

Dr Christian Gründling - FCIO

Mr Olof Holmer - KoHF

Ms Birgit Huber - IKW

Ms Sari Karjomaa - TY

Ms Inara Joniskiene – LIKOCHEMA

Mr Jan Levora - CSZV

Mr Hallar Meybaum - FECI

Mr Istvan Muranyi - KOZMOS

Dr Luca Nava - COSMETICA ITALIA

Dr Anna Oborska - PACDI

Mr Patrick O'Quin - FEBEA

Ms Mihaela Rabu - RUCODEM

Mr Finn Rasmussen - KLF

Mr Lubomír Tuchscher - SZZV

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